

Kęty 21.09.2009

**Re: Inquiry for system of conveyors and automatic cranes for transport of the baskets, as part of 35 MN press project, co-financed with European Union with funds of The Regional Development Fund within The Operational Programme “Innovative Economy” (IE OP 2007-2013).**

We kindly ask to send us your detailed offer for **system of conveyors and automatic cranes for transport of the baskets, for 35 MN front loading press with billet loader and thermal control of the container**, according to below mentioned main technical characteristics:

**I. Technical characteristics:**

1. Subject of the offer (exact same wording necessary): **System of conveyors and automatic cranes for transport of the baskets for 35 MN front loading press with billet loader and thermal control of the container**

Information about directly co-operating equipment:

It will co-operate with: the run out system, unloading system for short profiles – destacker, unloading system for heavy profiles and ageing oven with loading and unloading conveyors  
Run out: double length system: 2 x 52 m + approx. 7 m – see configuration in attached lay out

2. Main data of extruded profiles:

Max. profile weight: 15 kg/m – total from all cavities

Average. profile weight: 2,2 kg/m – total from all cavities

Min profile height: 5 mm

Max profile height: 270 mm

Max circumscribing circle of the profile: 270 mm

Min cutting length of profiles: 2 m

Max. cutting length of profiles: 15 m

3. Max. batch (1 layer of profiles) width in the basket: 1 000 mm

4. Profiles with length within 2 - 7,5 m will be placed in standard basket – see attached drawing of the standard basket

5. Profiles with length within 7,6 – 15 m will be placed in long basket – see attached drawing of the long basket

6. System of conveyors and automatic cranes for transport of the baskets will consist of series of conveyors and buffers as well as 2 axis automatic loading crane and 3 axis automatic multi-task crane,

Functionality explained by arrows indicating direction of material flow and by description in the Excel file attached to the lay out

7. Data of the baskets

Average weight of the material in the basket for the ageing oven

- standard basket: 800 kg
- long basket: 1200 kg

Maximum weight of the material in the basket for the ageing oven

- standard basket: 1200 kg
- long basket: 2000 kg

Note: For calculation of the conveyors and automatic cranes you should assume 50 % of max. load and 50 % of the average load, i.e. 1000 kg of aluminium in the standard basket and 1600 kg aluminium in long basket.

Max. weight of the basket itself (steel basket + steel spacers with textile covering)

- standard basket: 700 kg
- long basket: 1100 kg

8. Capacity of the transport system: min 6 baskets / h in continuous circulation

9. Supervision to assembling, start up and final acceptance procedure by specialised, english speaking personnel. We will provide the manpower to work under such supervision and will ensure translation. The costs of board and lodging as well as local transport (airport – hotel – plant) should not be included in the offer. We will cover these costs locally.

10. All cables and electrical installation material (such as for instance cable trenches with hangers) from electrical cabinets to the equipment are to be quoted

11. Safety systems and safety devices including for instance, safety shields for moving parts, safety fences, safety access doors, electrical locks for safety doors.

12. Noise level of the equipment at places of operators - below 85 dB

13. HMI system for the operator.

14. Interconnection of signals with other directly co-operating equipments PLC's wherever necessary - like: unloading system for standard profiles – destacker, unloading system for heavy profiles

15. Control system based on Siemens S7 PLC series 300 or 400, with possibility of connection to local ethernet network and remote service by VPN connection, which we will provide.

16. If communication of PLC with executing devices (like frequency converters, laser length measuring devices, etc) is necessary Profibus DP should be used for it. Exchange of the data between the press PLC and the PLC's of other directly co-operating equipment to be done by ethernet.

17. All the control signals should be available in the PLC for pick up by Production Management System (production data collection). We do not need Production Management System to be offered, since we already have one. It is only to make sure that signals will be available in the PLC for pick up by our Production Management System by means of before mentioned data exchange table.

## **II. Exclusions from the scope of supply – for clarity reasons, what items should not be offered**

1. Hydraulic oil for first filling of the hydraulic system if hydraulic used
2. Any civil works
3. Electrical supply lines for electrical cabinets
4. Supply line for other utilities (for instance: compressed air) up to the connection points on the equipment
5. Lifting equipment for assembling of the equipment and for regular operation (like for instance crane for tool handling)
6. Modifications in PLC's of other suppliers (i.e. suppliers of co-operating equipment like: extrusion press, run out system, etc)
7. Scrap bins
8. Manpower for assembling and commissioning
9. The costs of board and lodging as well as local transport (airport – hotel – plant) specialised, supervising personnel.

## **III Lay out**

Attached you can find the indicative lay out drawing of the equipment, with identified 60 items (apart from the extrusion press itself), which form the production line. Excel file is attached, with list of items and short description of each item.

Please note, that main purpose of the attached lay out is to show the idea of material flow, the idea of interrelation between various equipment and relation of the equipment to the building.

Dimensions of the structure of the building are fixed.

The other dimensions should result from the above mentioned specification of the equipment. Please do not scale and take dimensions of the equipment from this lay out drawing.

We ask you to quote item no. 37 - 52 on the lay out.

Other items are shown for your information, in order you can have better idea about the configuration of other directly co-operating equipment as well as configuration of all other equipment.

## **IV Conditions of the presentation of the offer**

**We kindly ask to deliver to us the offer only in written form with signature, within 30.10.2009. - 2.00 p.m. in closed, not transparent envelope marked:**

**“The offer for system of conveyors and automatic cranes for transport of the baskets, for 35 MN front loading press with billet loader and thermal control of the container”**

**We kindly ask not to send the offer by e-mail or fax.**

**We ask to send it enough time in advance (preferably by courier service) to be sure it reaches us before 30.10.2009. - 2.00 p.m**

The offer should be addressed to

**GRUPA KĘTY S.A.**

Ul. Kościuszki 111

PL 32-650 Kęty

Poland

To the attention of Mr Adam Miarka

**The offer should be presented in english language and be structured according to the below presented pattern:**

**1. Subject of the offer: system of conveyors and automatic cranes for transport of the baskets, for 35 MN front loading press with billet loader and thermal control of the container**

**2. Price in EUR, including delivery DDU Kęty and supervision to commissioning**

**3. Warranty period defined from Final Acceptance Test, completed with positive result:**

Warranty period ..... (min. 12 months) , covered by the Good Performance Bank Guarantee valid till the end of warranty period and in the amount of the 10% of the Contract Value.

**4. Time schedule of delivery and commissioning**

Delivery date DDU Kęty: ..... weeks from signing the contract (in anyway not later than May 2011)

First basket to be transported: ..... weeks from signing the contract

Final Acceptance Test, completed with positive result: ..... weeks from signing the contract (in anyway not later than November 2011)

**5. Payment conditions**

If payment conditions assume the advance payment installments, the payment will be covered by bank or insurance payment guarantee in the amount of each payment and valid till the end of delivery.

**6. Validity of the offer ..... (in any case not shorter till 15.01.2010)**

**7. Appendix no. 1 – Technical specification to the offer presenting technical side of the equipment.**

We ask to present in the offer in details the following issues:

7.1. Detailed description of the equipment and its individual items / units / subunits, illustrated with pictures from most similar installation you have done and as much

technical data as you can provide Please include as much as possible some drawings, sketches, pictures, for better explanation

7.2. Lay out drawing of the equipment as top view and other views and cross section drawings in most important areas

8. Appendix no. 2 – Other conditions of the offer (for instance detailed commercial conditions)
9. Appendix no. 3 - Up to date reference list for all delivered basket transport system for last 20 years
10. Appendix no. 4 - List of patented solutions to be used in the equipment, if any. Please attach copies of respective documents, which would confirm obtaining the patent or declare, that no patented solutions will be used.
11. Appendix no. 5 - List of brands for commercial components for electrical, mechanical, hydraulic, pneumatic systems (identifying which brand of for instance: frequency converters, pneumatic valves, bearings, etc is offered)
12. Appendix no. 6 - Declaration, confirming that you meet formal conditions to present the offer and to be able to be chosen as the supplier, due to procedures related with co-financing by European Union with funds of The Regional Development Fund within The Operational Programme “Innovative Economy” (IE OP 2007-2013). Pattern of the declaration to be filled in is attached to this inquiry.

The evaluation of the complying with the formal conditions will be done accordance with the formula: comply or not comply. If the Bidder does not comply with any of the formal criteria, his offer will be excluded from evaluation and excluded from possibility of attaining the order.

13. Appendix no. 7 – Declaration, confirming that you meet environmental criteria, if any such criteria are applicable. Pattern of the declaration to be filled in is attached to this inquiry. Please attach of copies of respective documents, which would confirm complying the environmental criteria.

The evaluation of the complying with the formal conditions will be done accordance with the formula: comply or not comply. If the Bidder does not comply with any of the formal criteria, his offer will be excluded from evaluation and excluded from possibility of attaining the order.

## **V. Additional information regarding how the offer will be processed:**

Due to the formal reasons, connected with co-financing of this project by European Union with funds of The Regional Development Fund within The Operational Programme “Innovative Economy” (IE OP 2007-2013), we need to follow certain rules in the processing the offers and choosing of the supplier for this project.

We would like to inform you therefore how the offer, presented by, you according to above mentioned conditions, will be evaluated and on what basis the decision regarding the final choice of the supplier will be made.

Each presented offer will be evaluated with the use of assigned points, against below mentioned criteria. Each criterion will be evaluated independently.

The points for each individual criterion will be assigned to each bidder, depending on the rank of his offer after comparison with all the other presented offers. Ranking of sum of all individual points will be decisive for the choice of the supplier.

#### Criteria for evaluation of the offers:

1. The criterion „the Price of the Offer” will be calculated according to the following formula:

$$W_{\text{PRICE}} = (\text{PRICE}_{\text{min}} / \text{PRICE}_{\text{bidder}}) * \text{the coefficient of the importance} * 100 \text{ points}$$

where:

$W_{\text{PRICE}}$  – means the quantity of points obtained in the category

$\text{PRICE}_{\text{min}}$  – means the minimum-amount offered among estimated offers

$\text{PRICE}_{\text{bidder}}$  – means the amount offered by the bidder

- the coefficient of the importance fixed in the category and expressed in percentage
- For this criterion we can give maximum **51 points**

2. The Criterion the technical „Value of the offer ” will be calculated according to the following formula:

$$W_{\text{TECH}} = (W_{\text{tech bidder}} / W_{\text{tech max}}) * \text{the coefficient of the importance} * 100 \text{ points}$$

where:

$W_{\text{TECH}}$  – means the quantity of points obtained in the category

$W_{\text{tech max}}$  – means the maximum points gave in the technical estimation in the category

$W_{\text{tech bidder}}$  – means the quantity of points gave to the bidder offer.

- the coefficient of the importance fixed in the category and expressed in percentage
- for this criterion we can give maximum **35 points**

3. The criterion „Time schedule of the contract ” - will be calculated according to the following formula:

$$W_{\text{PERIOD}} = (W_{\text{min period}} / W_{\text{bidder period}}) * \text{the coefficient of the importance} * 100 \text{ points}$$

where:

$W_{\text{PERIOD}}$  – means the quantity of points obtained in the category

$W_{\text{min period}}$  – means the shorter time of the final acceptance test offered among estimated offers

$W_{\text{bidder period}}$  – means the time of the final acceptance test offered by the bidder

- the coefficient of the importance fixed in the category and expressed in percentage
- the time of final acceptance test will be expressed in whole months starting from the date of order.
- For this criterion we can assigned maximum **4 points**

4. The Criterion „Warranty period” ” will be calculated according to the following formula:

$$W_{\text{Warranty}} = (W_{\text{Warranty bidder}} / W_{\text{warranty max}}) * \text{the coefficient of the importance} * 100 \text{ points}$$

where:

$W_{\text{warranty}}$  – means the quantity of points obtained in the category

$W_{\text{warranty max}}$  – means the maximum period of given warranty offered in the category

$W_{\text{warranty bidder}}$  – means the period of given warranty offered by the bidder

- the coefficient of the importance fixed in the category and expressed in percentage
- the period of the offered warranty will be expressed in whole months starting from the positive final acceptance protocol
- for this criterion we can assigned maximum **4 points**

5. The Criterion „Payment condition” ” will be evaluated as following:

- During estimation of this criterion we can assigned from **0 to 6 points**. The better terms of the payment will receive properly biggest quantity of points.
- for this criterion we can assigned maximum **6 points**

6. The maximum quantity of points to the obtainment: **100**.

7. The Offers will be estimated according to the following formula:

$$W = W_{\text{PRICE}} + W_{\text{TECH}} + W_{\text{PERIOD}} + W_{\text{Warranty}}$$

8. The coefficient of the importance:

Serial	Condition	The coefficient of the importance	The condition of given points	Maximum points to be assigned
1	Price of the Offer	51%	According to rules described in point 1	51
2	Value of the offer	35 %	According to rules described in point 2	35
3	Time schedule of the Contract	4%	According to rules described in point 3	4
4	Warranty period	4%	According to rules described in point 4	4
5	Payment conditions	6%	According to rules described in point 5	6

9. The offer which obtained biggest quantity of points will be chosen. Remaining offers will be classified in accordance with a quantity of obtained points.

10. After process of evaluation of the offers is completed, each bidder will be informed about the status of his offer.

GRUPA KĘTY S.A.

Ul. Kościuszki 111, 32-650 Kęty